

# Exhibit 4

## Unknown

---

**From:** Curtis, Paul (UK)  
**Sent:** Wednesday, November 21, 2012 11:07 AM  
**To:** Curtis, Paul (UK); Anderson, Antonia  
**Subject:** Conversation with Curtis, Paul (UK)

Curtis, Paul (UK) [16:41]:

hi  
any chance you have 5 minutes?

Anderson, Antonia [16:48]:

yes sure  
i IM'd you a few minutes ago  
it was to ask if you had a nice wknd though

Curtis, Paul (UK) [16:49]:

will call you as soon as i find a phone  
urm  
it was an ok weekend

Anderson, Antonia [16:49]:

oh that doesn't sound good  
yes call when you can

Curtis, Paul (UK) [16:58]:

sorry, one quick one  
were you still selling at a loss in fy12?

Anderson, Antonia [17:05]:

yes  
10% loss

Curtis, Paul (UK) [17:19]:

hi, kind of related, do you know why they stopped moving costs to marketing in fy12? the relationship did not change?

Anderson, Antonia [17:20]:

i told you before i don't allow that kind of thing on my watch!  
but seriously,  
you are right nothing changed in the relationship  
Lisa would be the person to ask if there was a rationale  
she is just on the phone at the moment  
just asked her  
it was because we dont prepare a consolidated set of results following acquisition

Curtis, Paul (UK) [17:22]:

ah

Anderson, Antonia [17:22]:

we just report individual TBs

Curtis, Paul (UK) [17:23]:

and before it only got adjusted in the topco journals

Anderson, Antonia [17:23]:

and the moving of hardware cost to marketing was a consol entry  
yes

Curtis, Paul (UK) [17:23]:

thank you

Anderson, Antonia [17:23]:

but if you want to stick with my initial answer that is fine by me!

Curtis, Paul (UK) [17:23]:

just going to head into the office - hope you have a good evening, and thank you for all your help - i appreciate it  
yep - i will make sure the email goes with that view - the journal one sounds more implausible

Curtis, Paul (UK) [17:21]:

hi

in answer to your email, i think the chapter is closed and we can all move forward  
just buy some popcorn and now watch the hp execs and former au execs argue in the press

Anderson, Antonia [18:47]:

its so frustrating though reading things in the press that i know aren't true!

Curtis, Paul (UK) [18:47]:

don't take notice of them  
i think the language our execs used was a bit strong  
most of what i read yesterday was spin and speculation

Anderson, Antonia [18:48]:

they seem convinced that these are very black and white areas

Curtis, Paul (UK) [18:49]:

yes, i think this could make hp look stupid - most of it seemed to be judgement areas  
or rather make hp look more stupid than we already do

Anderson, Antonia [18:50]:

well the hardware being disclosed separately isn't an absolute requirement at a level of 10% of total sales  
the cost allocation is slightly different

Curtis, Paul (UK) [18:51]:

cost allocation i think is more black and white, but D&T were ok with it - it is not like it was hidden  
disclosure is very judgemental

Anderson, Antonia [18:54]:

no, and didn't kpmg review their workpapers?

Curtis, Paul (UK) [18:54]:

that is an interestnig one - for some reason i don't think they did, but i might be wrong

Anderson, Antonia [18:55]:

i hate it. everyone knows i came from deloitte. we had a meeting with robert youngjohns and everyone was saying  
what were the auditors doing?

Curtis, Paul (UK) [18:56]:

don't think like that - everyone is looking at me and saying "why didn't you catch it"... all we can say is that we acted  
correctly and did what we felt was right  
unfortunately hp used very strong language which has created a storm - i do think the overall result of what au were  
doing did not give a fair view - but on each of the specific points you can argue them both ways  
and on the bright side - you fixed this and are the only person holding au together

Curtis, Paul (UK) [19:00]:

and, i enjoy working with you - i would be dead without you!

Anderson, Antonia [19:04]:

ah thanks!

[19:04] This message was not delivered to Curtis, Paul (UK) because this person is unavailable or offline.

ah thanks!

UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA

**TRIAL EXHIBIT NUMBER 6449**

CASE NO. 3:16-cr-00462-CRB

DATE ENTERED 3/27/2018

BY \_\_\_\_\_  
DEPUTY CLERK